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## MEMORANDUM

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**TO:** Jeremy Belfield, District Superintendent  
**FROM:** Holly Cheeley, Bid Specialist  
**SUBJECT:** REVISED Bid Award - Transportation Fuels, B25-2000  
**DATE:** 8/12/2025  
**CC:** Michael Sheperd, Assistant Superintendent for Administrative Services  
David Wallace, School Business Manager

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The Center for Instruction, Technology & Innovation (CiTi) coordinated a cooperative bid for fuel commodities for the participation of CiTi and the following school districts: Altmar-Parish-Williamstown Central School District, Central Square Central School District, Hannibal Central School District, Mexico Academy and Central School District, Oswego City School District, Phoenix Central School District and the Sandy Creek Central School District. Additionally, the following municipalities participate in the bid: Town of New Haven (New York), Town of Parish (New York), Town of Scriba (New York) and Village of Parish (New York).

The award of Transportation Fuels, B25-2000, was approved at the June Board of Education Meeting on the evening of June 18, 2025 for a contract term of July 1, 2025 to June 30, 2026. The original award memo is attached as part of this memo.

Indigo Energy Partners LLC rescinded their bid. Their bid pricing and fuel deliveries are effective though 8/7/2025.

As of **8/8/2025** the award of Transportation Fuels B25-2000 is **revised** as follows:

### A BOARD OF COOPERATIVE EDUCATIONAL SERVICES

179 County Route 64, Mexico, NY 13114  
Dr. Matthew Cook, Interim District Superintendent

**Variable Rate Pricing Bid Responses:**

<b>ESCALATOR RATE (PER GALLON) FOR <u>TW DELIVERY</u> (&lt;5,499 GALLONS)</b>						
	<b>Indigo Energy Partners LLC</b>	<b>Mirabito Energy Products</b>	<b>NOCO Energy Corp.</b>	<b>Petroleum Traders Corp.</b>	<b>Superior Plus Propane</b>	<b>Tartan Oil</b>
<b>ULSK #1 Kerosene</b>	<del>-\$0.03571</del>	<del>-\$0.0144</del>	\$0.0375	No Bid	No Bid	No Bid
<b>#2 Fuel Oil</b>	<del>\$0.1671</del>	\$0.3498	<b>\$0.1650</b>	No Bid	No Bid	No Bid
<b>ULSD #2 Diesel</b>	<del>\$0.0006</del>	<b>\$0.0654</b>	\$0.0949	No Bid	No Bid	No Bid
<b>87 Unleaded Gasoline</b>	<del>-\$0.0782</del>	<b>\$0.0575</b>	\$0.1424	No Bid	No Bid	No Bid
<b>89 Unleaded Gasoline</b>	<del>-\$0.1689</del>	<b>\$0.0958</b>	\$0.1775	No Bid	No Bid	No Bid

The lowest escalator rate bid for each fuel type is highlighted in yellow above.

**A BOARD OF COOPERATIVE EDUCATIONAL SERVICES**

179 County Route 64, Mexico, NY 13114  
Dr. Matthew Cook, Interim District Superintendent

**Variable Rate Pricing Bid Responses (Continued):**

ESCALATOR RATE (PER GALLON) FOR MT DELIVERY (MIN. OF 5,500 GALLONS)						
	Indigo Energy Partners LLC	Mirabito Energy Products	NOCO Energy Corp.	Petroleum Traders Corp.	Superior Plus Propane	Tartan Oil
ULSK #1 Kerosene	<del>-\$0.0571</del>	<del>-\$0.0144</del>	\$0.0025	<del>-\$0.0236</del>	No Bid	No Bid
#2 Fuel Oil	<del>\$0.0171</del>	\$0.0024	\$0.0250	\$0.0031	No Bid	No Bid
ULSD #2 Diesel	<del>-\$0.1494</del>	<del>-\$0.0120</del>	\$0.0100	<del>-\$0.0536</del>	No Bid	No Bid
87 Unleaded Gasoline	<del>-\$0.2282</del>	<del>-\$0.0005</del>	\$0.0075	<del>-\$0.0547</del>	No Bid	No Bid
89 Unleaded Gasoline	<del>-\$0.3189</del>	<del>-\$0.0060</del>	\$0.0175	<del>-\$0.0547</del>	No Bid	No Bid

The lowest escalator rate bid for each fuel type is highlighted in yellow above.

**Fixed Rate Pricing Bid Responses:**

FIXED NET (PER GALLON) PRICING						
	Indigo Energy Partners LLC	Mirabito Energy Products	NOCO Energy Corp.	Petroleum Traders Corp.	Superior Plus Propane	Tartan Oil
Propane	No Bid	\$1.72	No Bid	No Bid	\$2.099	No Bid
Non-Ethanol 90-Octane	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

The lowest rate is highlighted in yellow above.

**A BOARD OF COOPERATIVE EDUCATIONAL SERVICES**

179 County Route 64, Mexico, NY 13114  
Dr. Matthew Cook, Interim District Superintendent

Revised **Award Recommendation** (revisions in green):

Fuel Type	Gallons	TW Deliveries ( < 5,499 Gallons) Escalator Rate per Gallon <u>PLUS</u> the Per Gallon OPIS Posting from February 28, 2025		MT Deliveries (Min. Delivery 5,500 Gallons) Escalator Rate per Gallon <u>PLUS</u> the Per Gallon OPIS Posting from February 28, 2025	
		Low Bid	Awarded Supplier	Low Bid	Awarded Supplier
#2 Fuel Oil	318,050*	\$2.7432 per gallon	NOCO Energy Corp.	\$2.5806 per gallon	Mirabito Energy Products
ULSD #2 Diesel	533,920*	\$2.8018 per gallon	Mirabito Energy Products	\$2.6828 per gallon	Petroleum Traders Corp.
87 Unleaded Gasoline	254,900	\$2.3255 per gallon	Mirabito Energy Products	\$2.2133 per gallon	Petroleum Traders Corp.
89 Unleaded Gasoline	75,000	\$2.5222 per gallon	Mirabito Energy Products	\$2.3717 per gallon	Petroleum Traders Corp.
Propane	3,200	\$1.72 per gallon	Mirabito Energy Products	N/A	
Non-Ethanol 90-Octane	900	No Bid	No Award	N/A	
WINTER BLENDS					
Fuel Oil Winter Blend (70/30)	11,500 (8,050 Fuel Oil and 3,450 ULSK)	\$2.93166 per gallon	NOCO Energy Corp.	N/A	
ULSD/ULSK Winter Blend (60/40)	144,700 (86,820 ULSD and 57,880 ULSK)	\$3.0089 per gallon	Mirabito Energy Products	\$2.9338 per gallon	Petroleum Traders Corp.
ULSD/ULSK Winter Blend (80/20)	129,500 (103,600 ULSD and 25,900 ULSK)	\$2.9053 per gallon	Mirabito Energy Products	\$2.8083 per gallon	Petroleum Traders Corp.

\*Total gallons for #2 Fuel Oil and ULSD #2 Diesel includes the amounts needed to fulfill the winter blends.

**Bid Contract Dates:** July 1, 2025 to June 30, 2026 with optional renewal terms to extend all or any part of the contract for up to a maximum of two (2) additional (12) twelve-month periods.

**A BOARD OF COOPERATIVE EDUCATIONAL SERVICES**

179 County Route 64, Mexico, NY 13114  
Dr. Matthew Cook, Interim District Superintendent

## ORIGINAL AWARD MEMO

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### MEMORANDUM

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**TO:** Dr. Matthew Cook, Interim District Superintendent  
**FROM:** Holly Cheeley, Bid Specialist  
**SUBJECT:** Bid Award - Transportation Fuels, B25-2000  
**DATE:** 6/6/2025  
**CC:** Michael Sheperd, Assistant Superintendent for Administrative Services  
Gisele Benigno, Coordinator of Business Administration  
David Wallace, School Business Manager

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The Center for Instruction, Technology & Innovation (CiTi) coordinated a cooperative bid for fuel commodities for the participation of CiTi and the following school districts: Altmar-Parish-Williamstown Central School District, Central Square Central School District, Hannibal Central School District, Mexico Academy and Central School District, Oswego City School District, Phoenix Central School District and the Sandy Creek Central School District. Additionally, the following municipalities participate in the bid: Town of New Haven (New York), Town of Parish (New York), Town of Scriba (New York) and Village of Parish (New York).

Transportation Fuels Bid, B25-2000, was released to bidders on March 19, 2025. The bid packet and vendor response sheet were emailed directly to eleven (11) potential bidders, the bid opportunity appeared on CiTi's public website and the solicitation was posted through BidNet Direct, an online bid distribution and management system. BidNet Direct matched the solicitation with one hundred and ninety-seven (197) potential suppliers. Additionally, a legal notice advertising the bid solicitation appeared in CiTi's legally designated newspaper, the Palladium Times, on March 22, 2025.

Sealed bid responses and electronic bid responses via BidNet Direct were accepted for B25-2000 until 12:30 p.m. on April 22, 2025 and a public bid opening was held at that time and made available virtually via Zoom. A total of six (6) vendors responded to the solicitation. Two (2) bidders submitted a sealed bid response, three (3) bidders submitted an electronic response via BidNet Direct, and one (1) bidder responded with a no-bid.

The bid solicitation requested pricing for seven (7) fuel commodities and reserved the right to award the bid in a line-by-line or lot-by-lot manner. This bid will be awarded in a line-by-line manner and an illustration of the responses received and a tabulation of the analysis appears on the following pages.

### **A BOARD OF COOPERATIVE EDUCATIONAL SERVICES**

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**Analysis:** Fixed Net Pricing is allowed for Propane and Non-Ethanol 90-Octane only. The awarded contract price for these two (2) commodities will be firm and fixed for the contract duration of one (1) year, beginning July 1, 2025 and ending June 30, 2026. All other fuels were bid as variable pricing with an escalator rate which will remain firm and fixed for the duration of the contract. The escalator rate will be added (or subtracted) to the amount of the weekly fuel market price as posted on the OPIS Oil Price Daily report (New York Harbor Barge Reseller rack for SYRACUSE, NEW YORK).

The bid solicited for 87,230 gallons of ULSK Kerosene. Bid participants do not purchase this product as a stand-alone item. This product is purchased as part of the following winter blend products: 60/40 Diesel Winter Blend; 80/20 Diesel Winter Blend; and 70/30 Fuel Oil Winter Blend. There will be no award for ULSK Kerosene, the award for this product is represented in the Winter Blends section of the Award Recommendation Chart that appears on page 4.

The Oil Price Information Service (OPIS) Oil Price Daily report weekly posting of the market prices will fluctuate. The pricing will change the Friday morning of each week and will hold firm for the week following. Updated pricing will be provided on each following Monday for the duration of the contract.

**Variable Rate Pricing Bid Responses:**

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<b>ULSK #1 Kerosene</b>	-\$0.03571	-\$0.0144	\$0.0375	No Bid	No Bid	No Bid
<b>#2 Fuel Oil</b>	\$0.1671	\$0.3498	\$0.1650	No Bid	No Bid	No Bid
<b>ULSD #2 Diesel</b>	\$0.0006	\$0.0654	\$0.0949	No Bid	No Bid	No Bid
<b>87 Unleaded Gasoline</b>	-\$0.0782	\$0.0575	\$0.1424	No Bid	No Bid	No Bid
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**Variable Rate Pricing Bid Responses (Continued):**

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	<b>Indigo Energy Partners LLC</b>	<b>Mirabito Energy Products</b>	<b>NOCO Energy Corp.</b>	<b>Petroleum Traders Corp.</b>	<b>Superior Plus Propane</b>	<b>Tartan Oil</b>
<b>ULSK #1 Kerosene</b>	-\$0.0571	-\$0.0144	\$0.0025	-\$0.0236	No Bid	No Bid
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<b>Propane</b>	No Bid	\$1.72	No Bid	No Bid	\$2.099	No Bid
<b>Non-Ethanol 90-Octane</b>	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid

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**Award Recommendation:**

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ULSD #2 Diesel	533,920*	\$2.7370 per gallon	Indigo Energy Partners LLC	\$2.5870 per gallon	Indigo Energy Partners LLC
87 Unleaded Gasoline	254,900	\$2.1898 per gallon	Indigo Energy Partners LLC	\$2.0398 per gallon	Indigo Energy Partners LLC
89 Unleaded Gasoline	75,000	\$2.2575 per gallon	Indigo Energy Partners LLC	\$2.1075 per gallon	Indigo Energy Partners LLC
Propane	3,200	\$1.72 per gallon	Mirabito Energy Products	N/A	
Non-Ethanol 90-Octane	900	No Bid	No Award	N/A	
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Fuel Oil Winter Blend (70/30)	11,500 (8,050 Fuel Oil and 3,450 ULSK)	\$2.93166 per gallon	NOCO Energy Corp.	N/A	
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ULSD/ULSK Winter Blend (80/20)	129,500 (103,600 ULSD and 25,900 ULSK)	\$2.8492 per gallon	Indigo Energy Partners LLC	\$2.7250 per gallon	Indigo Energy Partners LLC

*\*Total gallons for #2 Fuel Oil and ULSD #2 Diesel includes the amounts needed to fulfill the winter blends.*

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